

Chapter 6

Market Size and Scale Effects



Market Size Matters

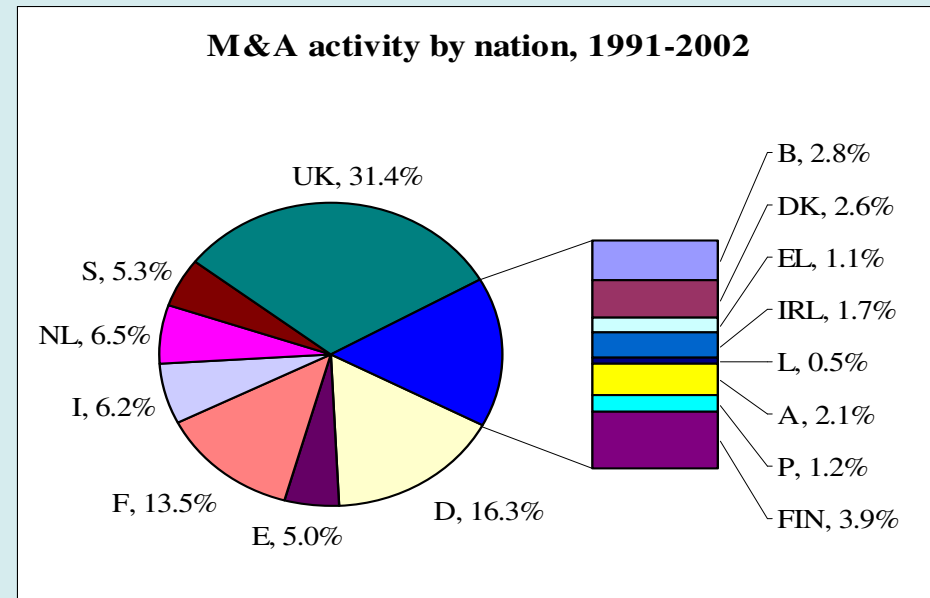
- European leaders always viewed integration as compensating small size of European nations.
 - Implicit assumption: market size good for economic performance.
- Facts: integration associated with mergers, acquisitions, etc.
 - In Europe and more generally, ‘globalisation.’

Facts

- M&A activity is high in EU.
- much M&A is mergers within member state.
 - about 55% ‘domestic.’
 - Remaining 45% split between:
 - one is non-EU firm (24%),
 - one firm was located in another EU nation (15%),
 - counterparty’s nationality was not identified (6%).

Facts

- Distribution of M&A quite varied:
 - Big 4: share M&As much lower than share of the EU GDP.
 - I, F, D 36% of the M&As, 59% GDP.
 - Except UK.
 - Small members have disproportionate share of M&A.



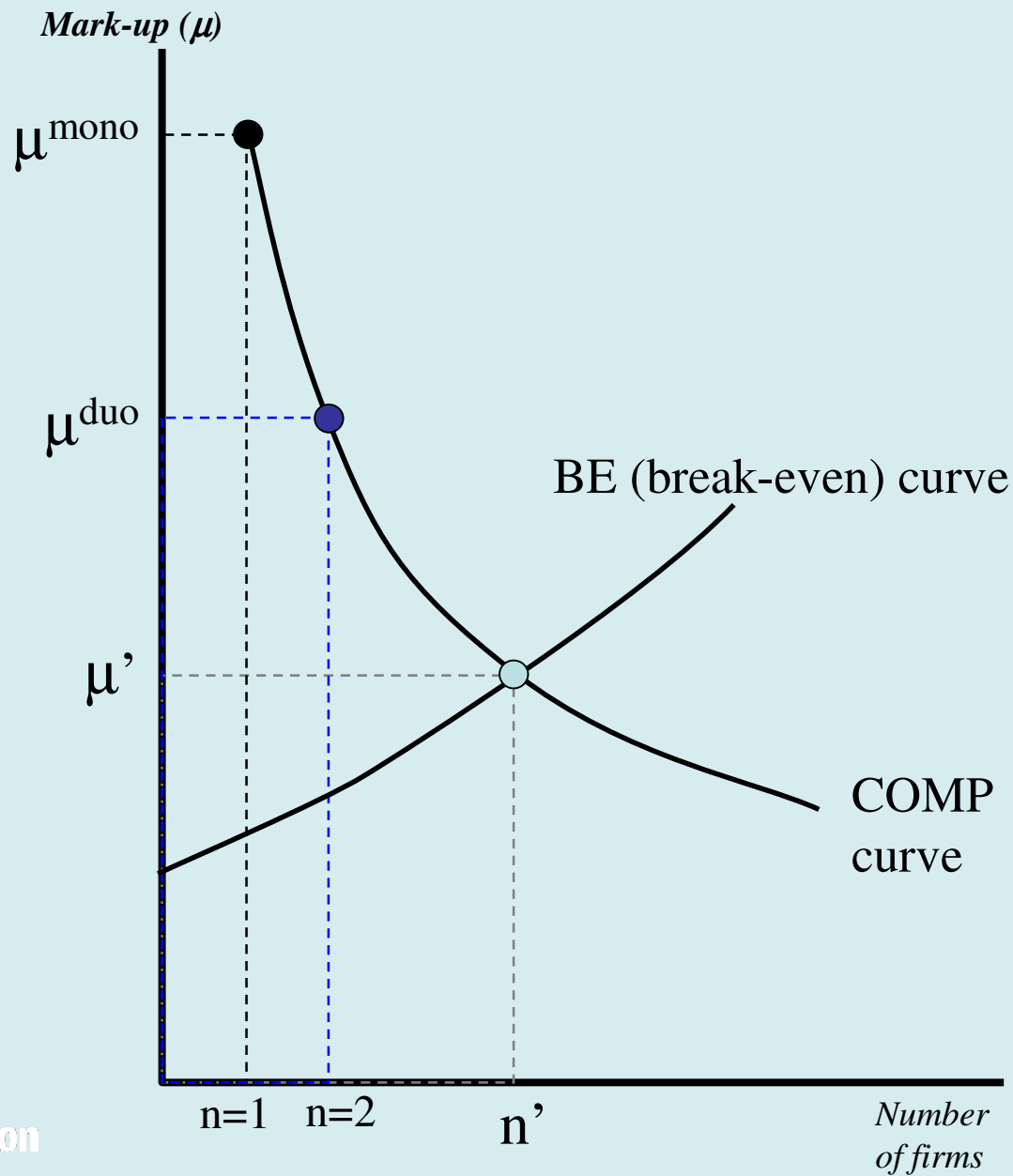
Facts

- Why M&A mostly within EU?
- Why UK's share so large?
 - Non harmonised takeovers rules.
 - some members have very restrictive takeover practices, makes M&As very difficult.
 - others, UK, very liberal rules.
- Lack of harmonisation means restructuring effects very impact by member states.

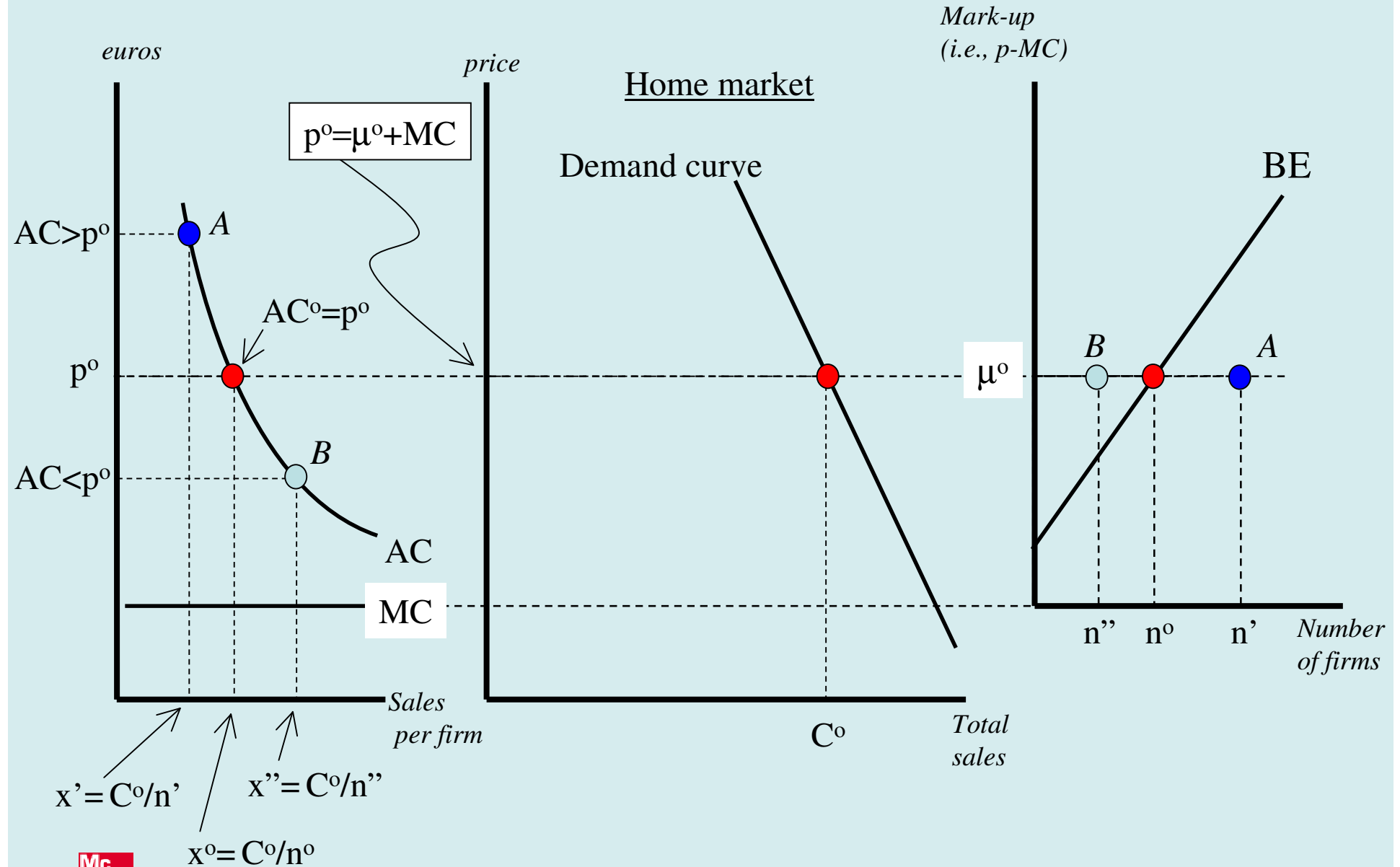
Theory: Economic Logic Verbally

- liberalisation →
- de-fragmentation →
- pro-competitive effect →
- industrial restructuring (M&A, etc.)
- **RESULT:** fewer, bigger, more efficient firms facing more effective competition from each other.

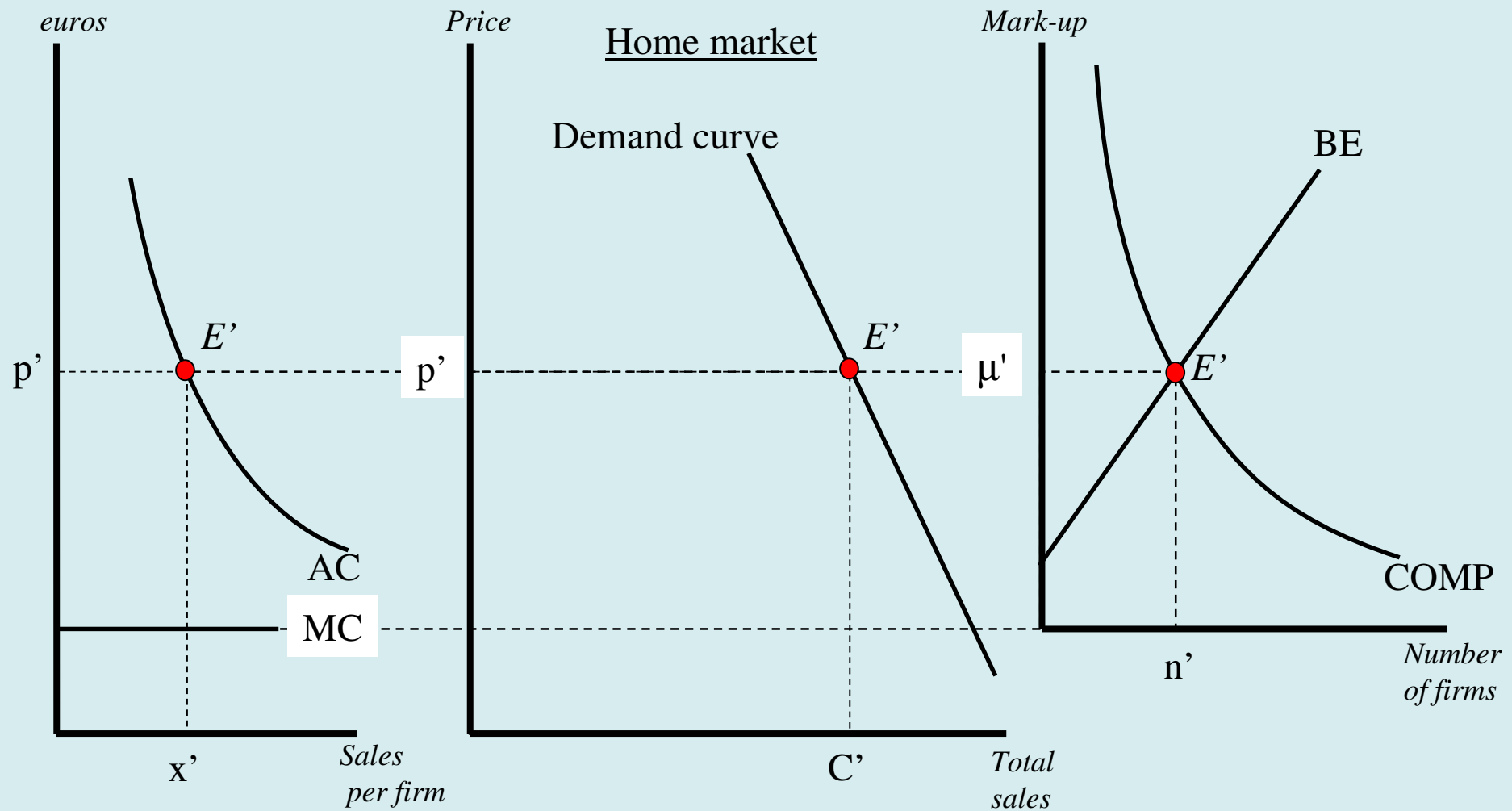
BE-COMP diagram



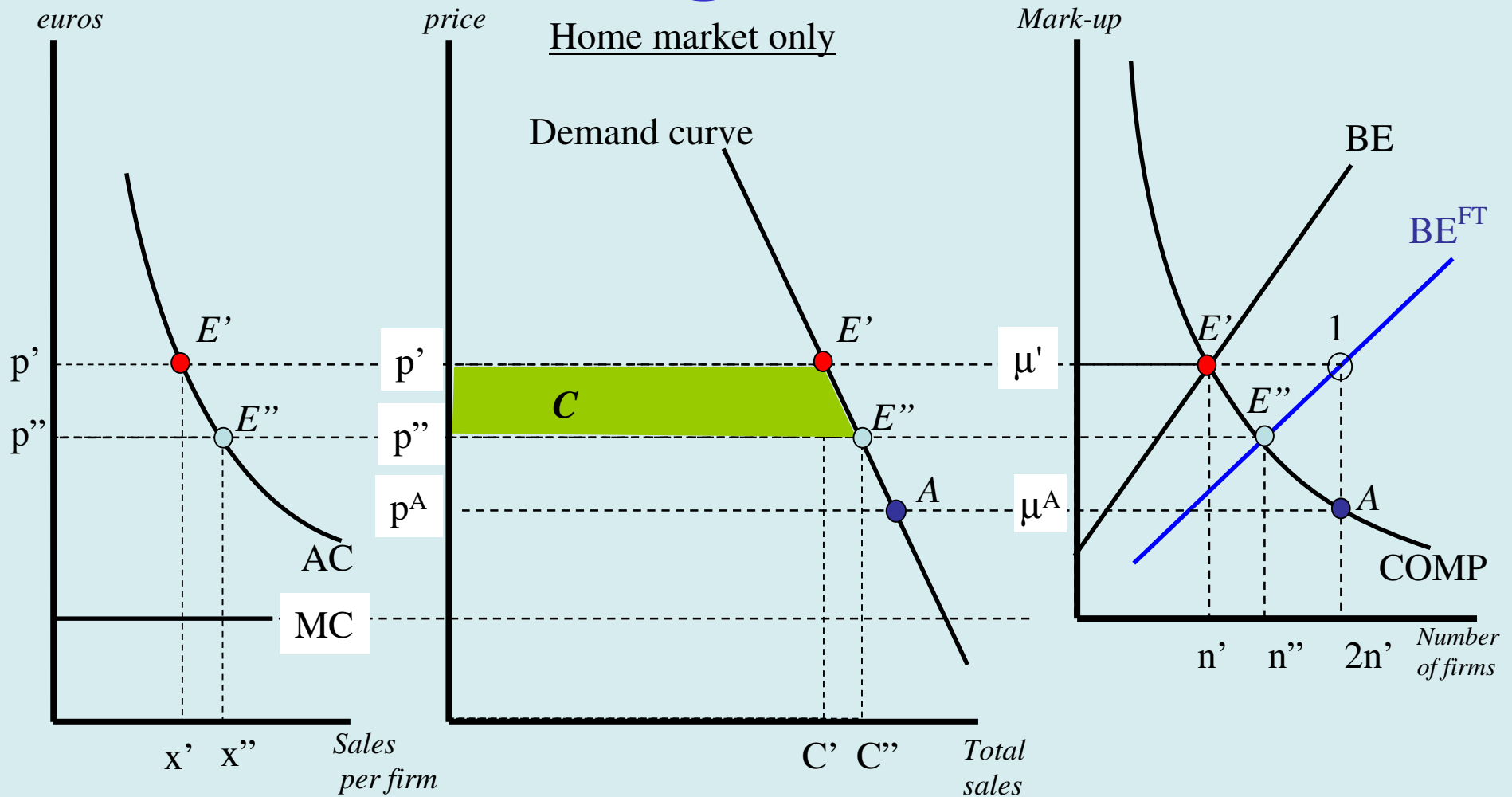
Details of BE curve



Equilibrium in BE-COMP diagram



No-trade-to-free-trade integration



Economic Logic

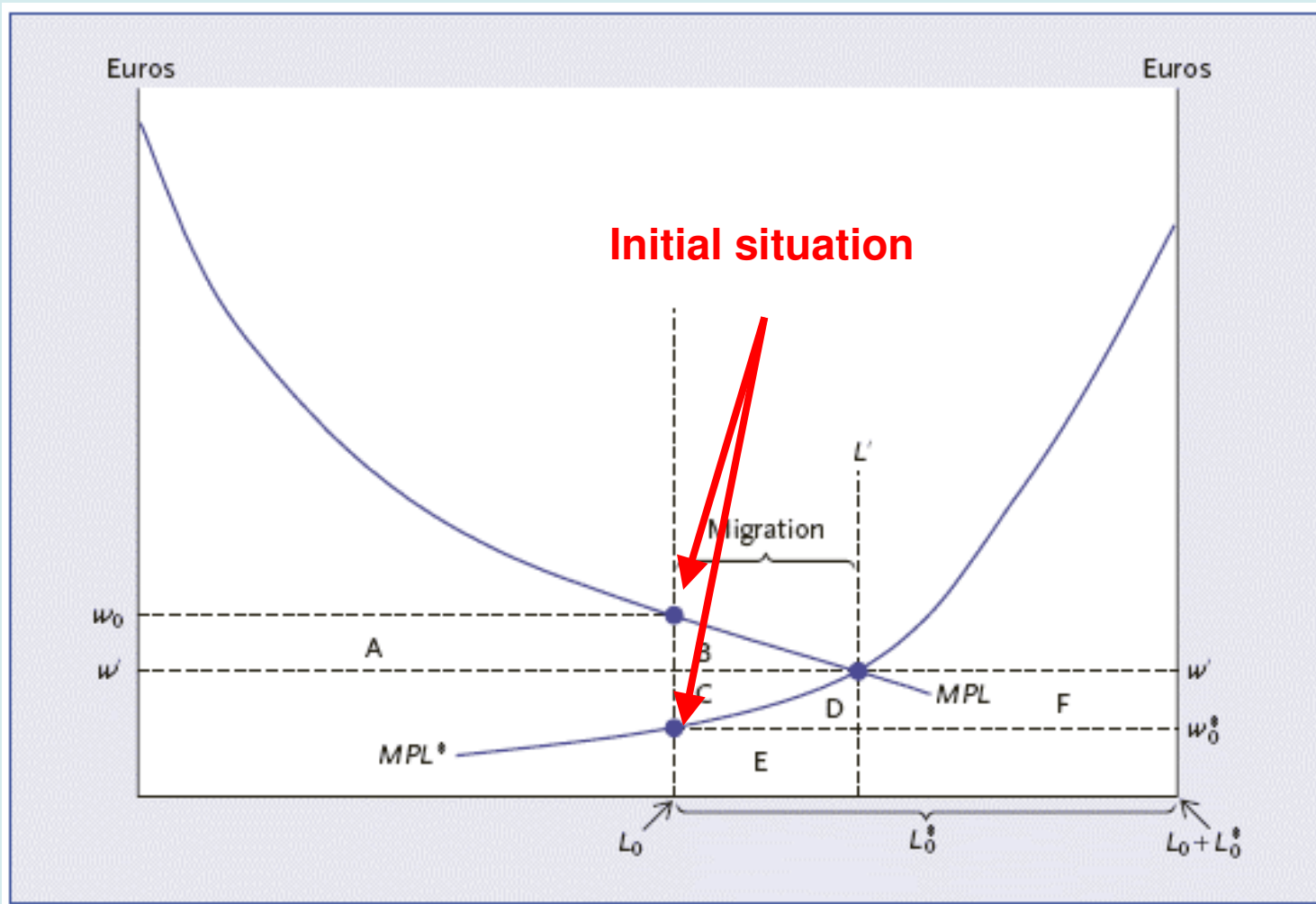
- Integration: no-trade-to-free-trade: BE curve shifts out (to point 1).
- Defragmentation:
 - PRE typical firm has 100% sales at home, 0% abroad; POST: 50-50 ,
 - Can't see in diagram.
- Pro-competitive effect:
 - Equilibrium moves from E' to A: Firms losing money (below BE).
 - Pro-competitive effect = markup falls.
 - short-run price impact p' to p^A .
- Industrial Restructuring:
 - A to E",
 - number of firms, $2n'$ to n'' .
 - firms enlarge market shares and output,
 - More efficient firms, AC falls from p' to p'' ,
 - mark-up rises,
 - profitability is restored.
- Result:
 - bigger, fewer, more efficient firms facing more effective competition.
- Welfare: gain is "C".

Chapter 8

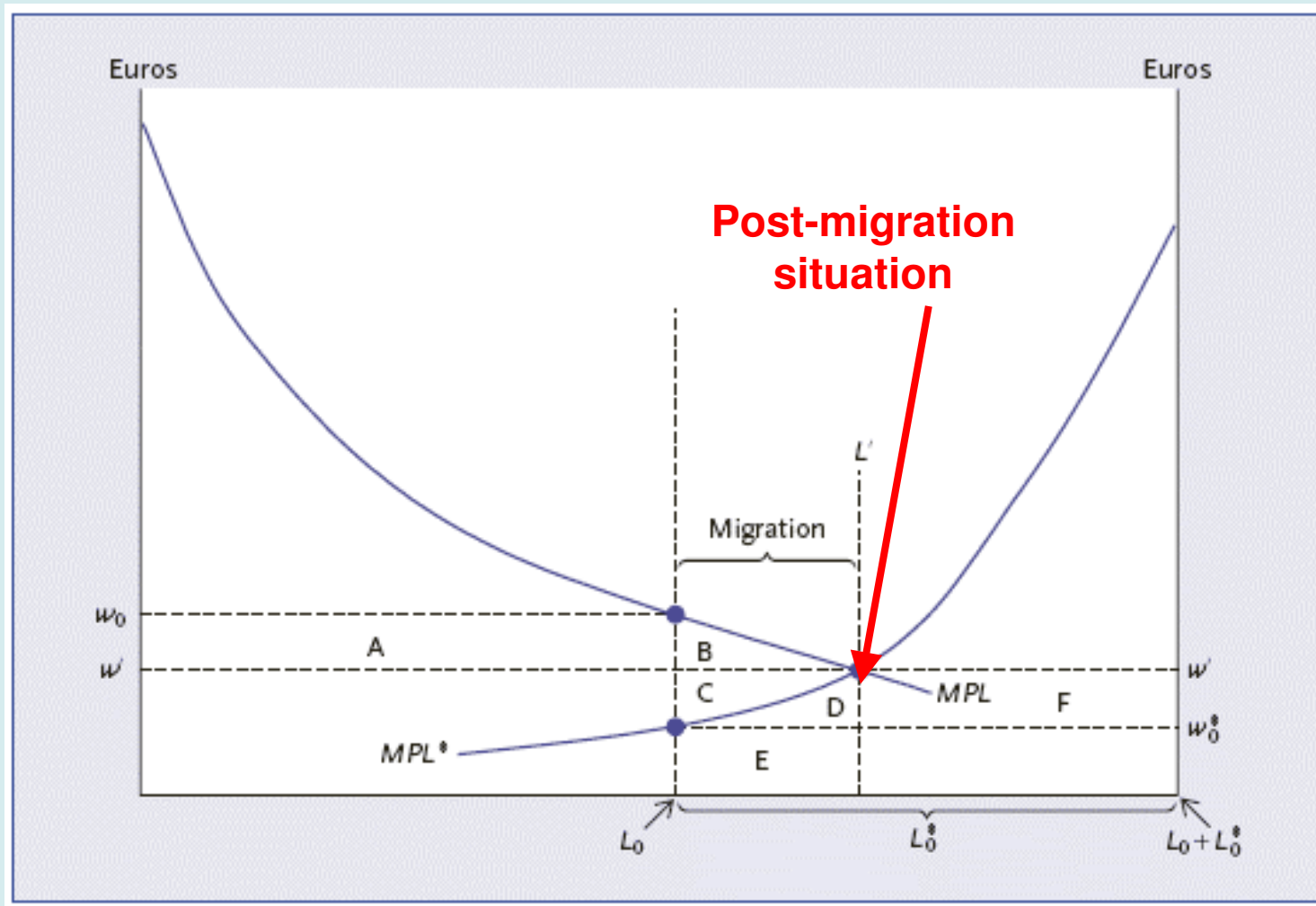
Economic Integration, Labour Markets and Migration



Migration: The Simplest Framework

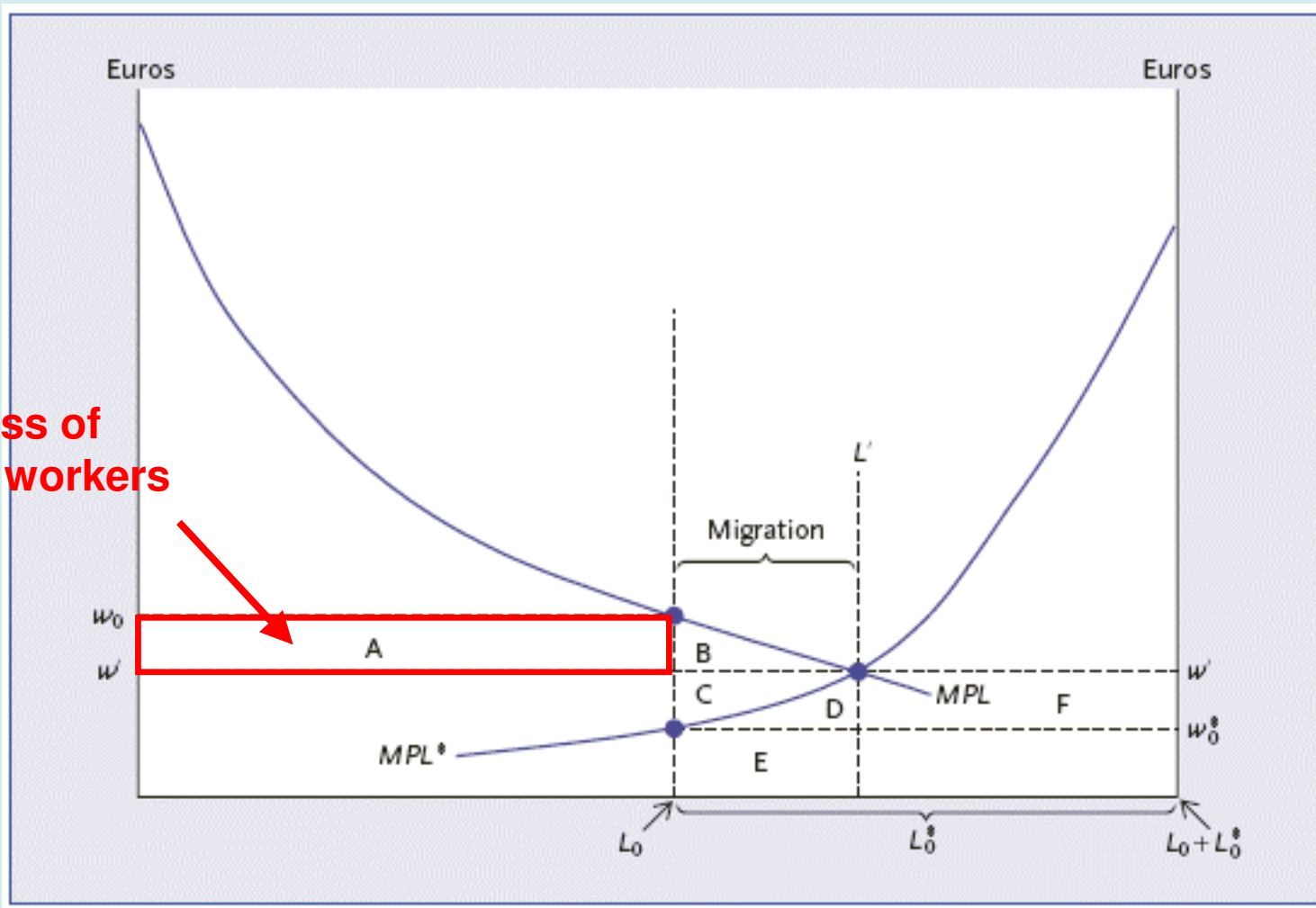


Migration: The Simplest Framework

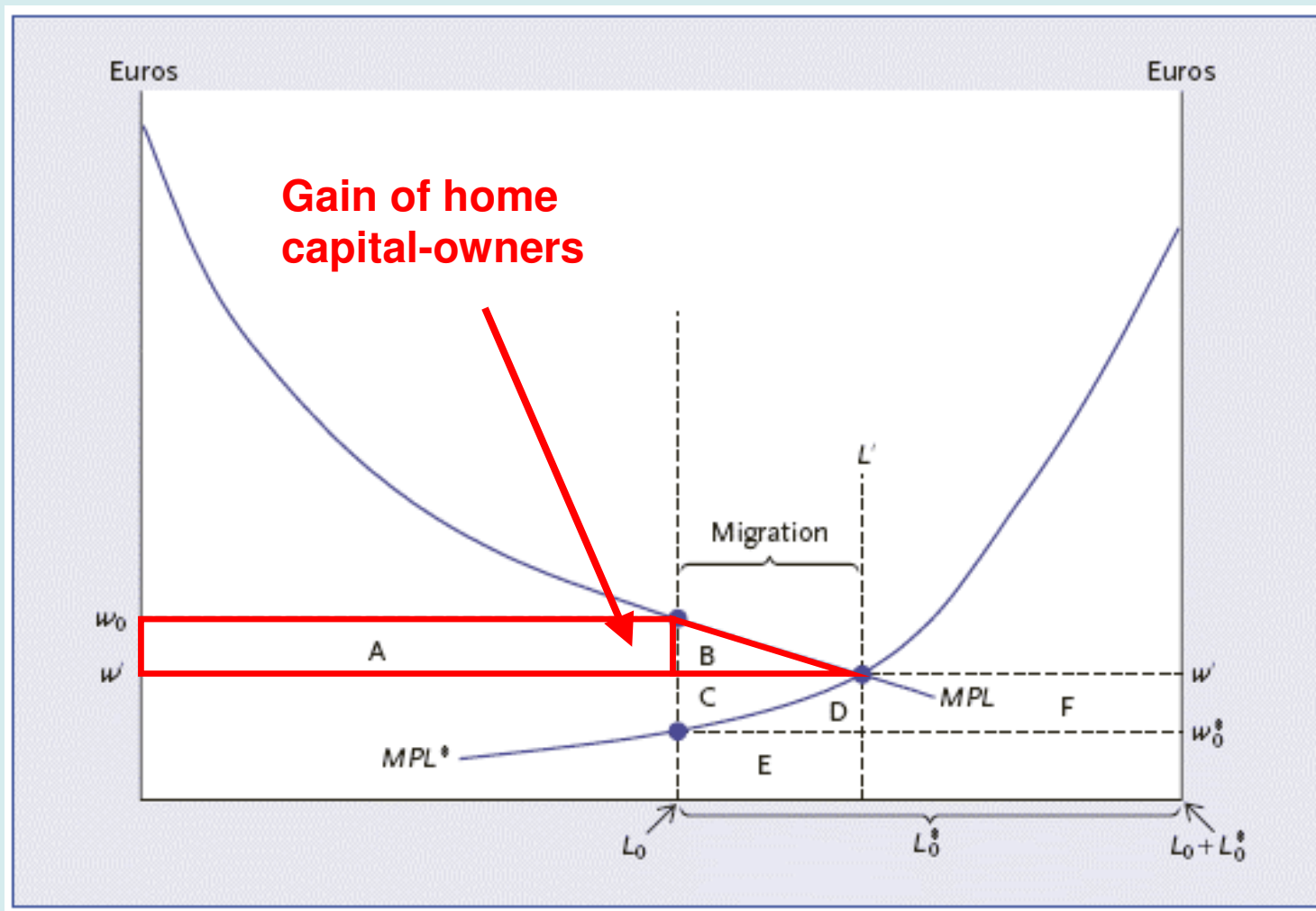


Migration: The Simplest Framework

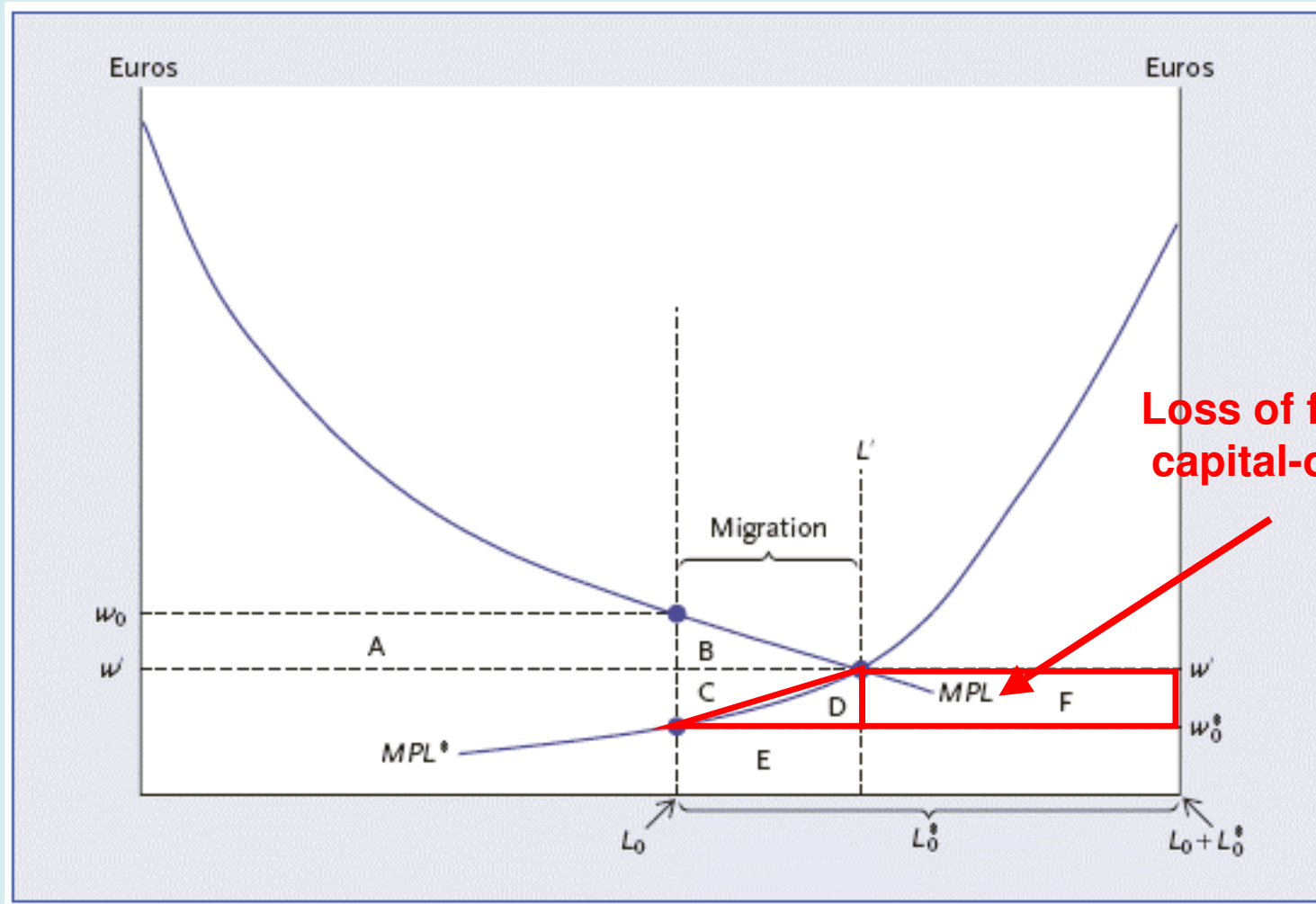
Loss of home workers



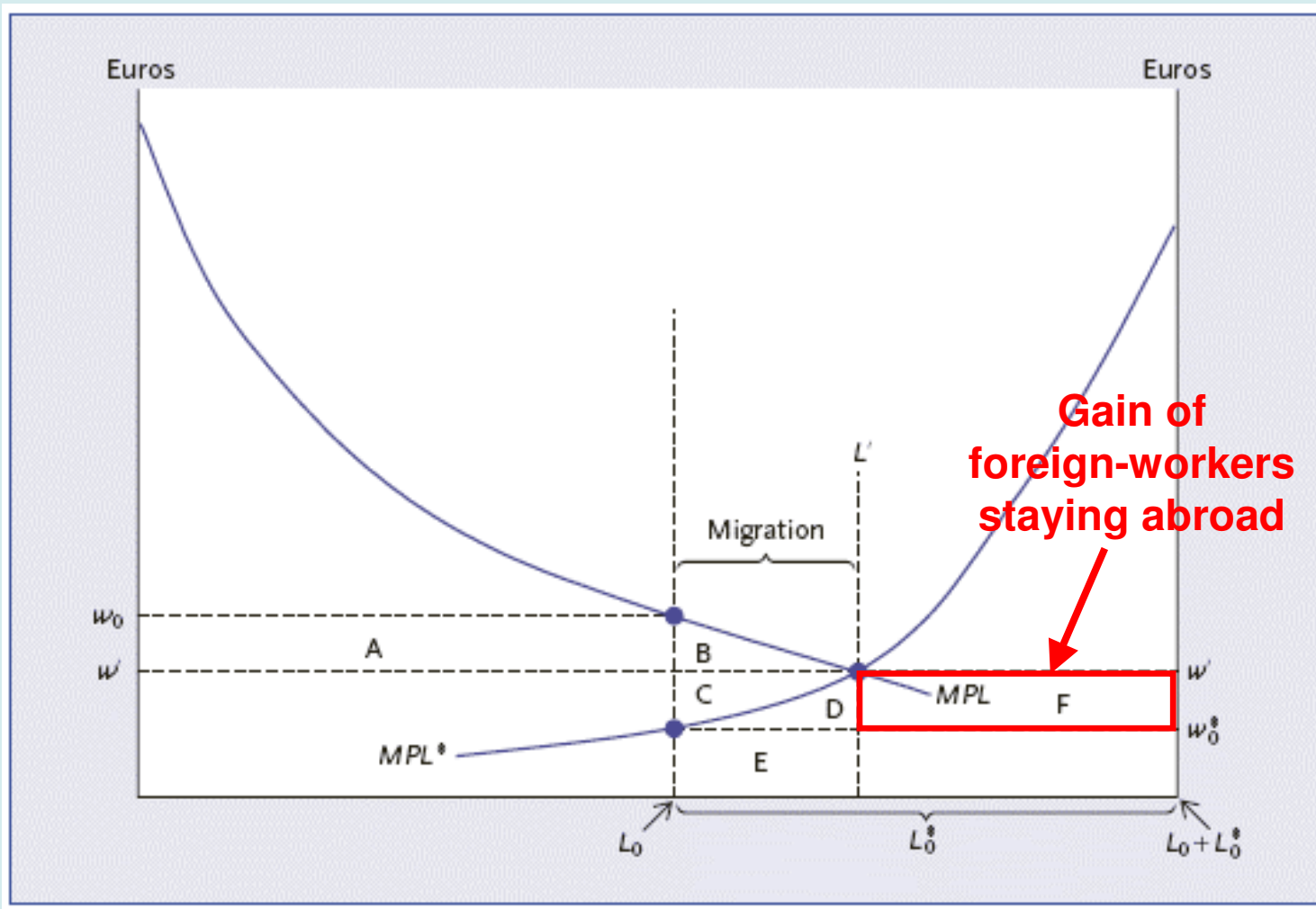
Migration: The Simplest Framework



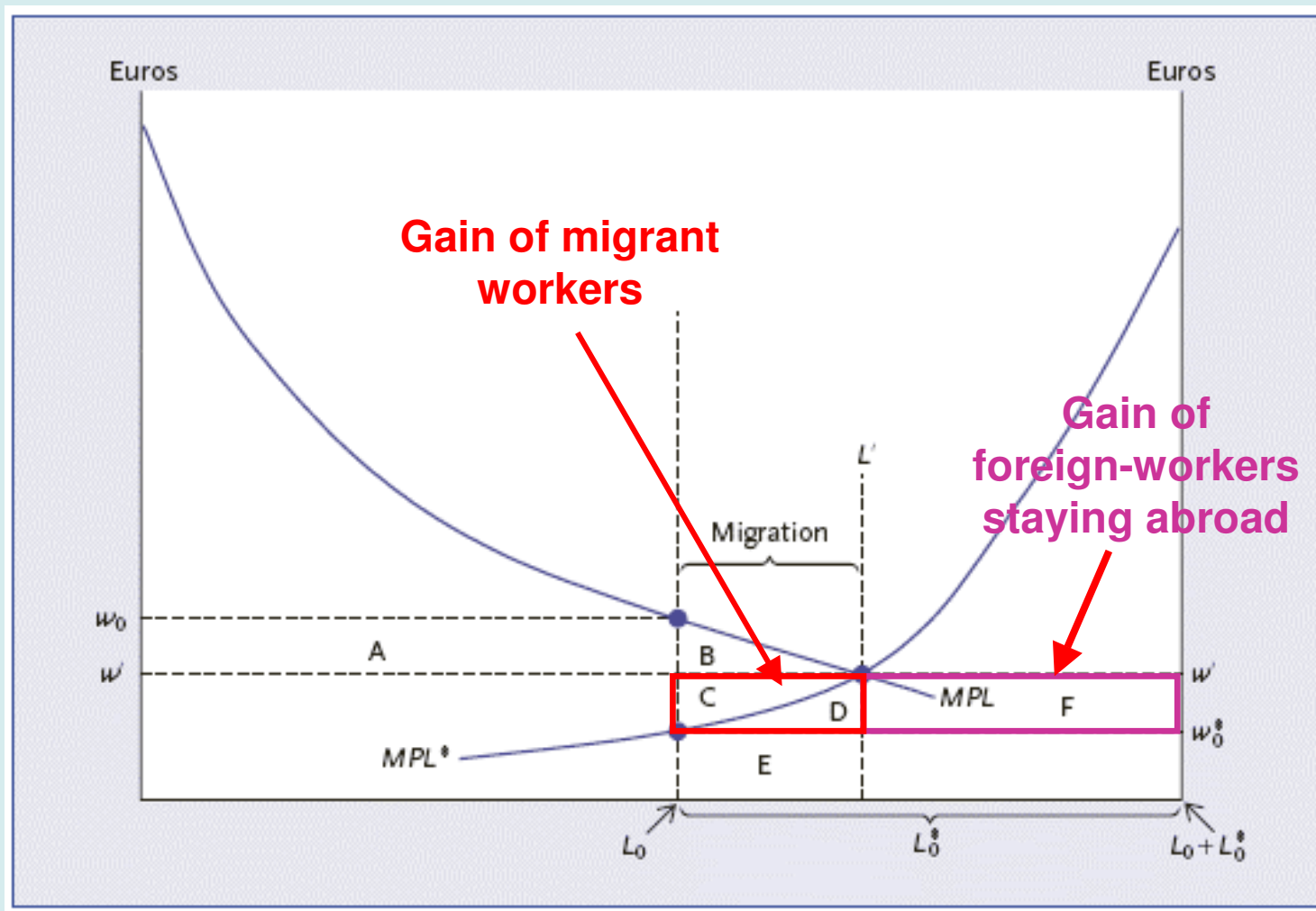
Migration: The Simplest Framework



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